

CMMC PRE-ASSESSMENT PITFALLS



Poor Scoping & CUI Boundary Analysis

01

The Fix:

Perform CUI boundary analysis and align with CMMC guidance.

02

Weak Documentation

The Fix:

Develop a strong System Security Plan (SSP).



Underestimating Resources

03

The Fix:

Train internal teams and create a realistic compliance plan.

04

Failing to Engage CMMC Experts

The Fix:

Work with CMMC-certified professionals for expert guidance.



Ignoring Change Management

05

The Fix:

Train staff and integrate change management into the strategy.

06

Overconfidence in Security Posture

The Fix:

Conduct pre-assessments to find and fix gaps.



Lack of Leadership Support

07

The Fix:

Engage leadership to ensure CMMC readiness.

08

Overlooking Third- Party Risks

The Fix:

Assess vendor security and define responsibilities.



Poor Documentation Management

09

The Fix:

Maintain a centralized, audit-ready compliance repository.

10

Rushing the Process

The Fix:

Follow a structured, phased approach for success.



**Protect the Mission.
Achieve CMMC Compliance.**

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