FedRAMP workshop
Prepare for FedRAMP authorization

Cloud service providers (CSPs) seeking to enter the federal cloud services market must receive an authorization to operate (ATO) a cloud service on behalf of a federal customer under FedRAMP. The path to achieving a FedRAMP ATO is long, arduous, and not always right for every CSP exploring how to unlock the federal cloud services market.

As the leading FedRAMP Third Party Assessment Organization (3PAO), Coalfire is uniquely positioned to provide guidance and insights gleaned from years of interaction with FedRAMP and CSPs who have undergone the FedRAMP ATO process. Our suite of FedRAMP services guide you from initial exploration of the federal cloud services market to a FedRAMP ATO. Before committing to any FedRAMP initiative, you should participate in a Coalfire-led FedRAMP workshop as an initial first step.

OUR APPROACH

The FedRAMP workshop is a guided onsite discussion led by Coalfire principals and FedRAMP experts. During the workshop, we interface and build consensus among your key stakeholders, assist in articulating the business case for FedRAMP, and clarify the costs you can expect to encounter during the FedRAMP ATO process. Our experts ensure that all participants leave the discussion with a clear understanding of how FedRAMP works and the key requirements.

DELIVERABLES

After the FedRAMP workshop, we will prepare a report that details workshop discussion points, high-level findings and outcomes, and any architecture and design considerations that should be accounted for within your environment to address the technical implementation of FedRAMP security controls. The report also includes anticipated next steps tailored to your business, current technical capabilities, and a timeline to meet FedRAMP.

WHY COALFIRE?

- As the leading accredited FedRAMP 3PAO, Coalfire has completed more than 80 assessments for CSPs resulting in both Joint Authorization Board (JAB) P-ATOs and agency ATOs.

- We have more FedRAMP experience than any other firm, either as the FedRAMP assessor or advisor to more than 200 private sector organizations. This includes projects for leading Fortune 100 companies and 14 federal agencies:

    - Federal Communications Commission
    - Department of Commerce
    - Centers for Medicare and Medicaid Services
    - Home Health Agency
    - Department of Defense
    - Department of Interior
    - Department of Housing and Urban Development
    - Department of Justice
    - Department of Agriculture
    - Department of Energy
    - National Science Foundation
    - Department of Homeland Security
    - Department of Labor
    - USAID

- Our collaborative, tailored approach to the FedRAMP workshop is based on specific client use cases, business limitations, and technical environment, which provides a clear understanding of the current security posture and enables us to offer guidance on a path forward.

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DISCOVER WHAT IT WILL TAKE TO ACHIEVE A FEDRAMP ATO. | **Coalfire.com** | **877.224.8077**

COALFIRE

About Coalfire
Coalfire is the cybersecurity advisor that helps private and public sector organizations avert threats, close gaps, and effectively manage risk. By providing independent and tailored advice, assessments, technical testing, and cyber engineering services, we help clients develop scalable programs that improve their security posture, achieve their business objectives, and fuel their continued success. Coalfire has been a cybersecurity thought leader for more than 17 years and has offices throughout the United States and Europe. **Coalfire.com**