

Client Success Story

GovCon Focused IT & CMMC Compliance for 2 Circle Inc.

▼ The Problem

2 Circle Inc., a growing government contractor, had an ambitious roadmap for scaling its business and expanding its presence in the defense and federal sectors. However, the company's leadership quickly recognized a critical obstacle: their existing Managed Service Provider (MSP) lacked the capabilities necessary to support that vision.

The challenges were twofold:

1. CMMC COMPLIANCE ROADBLOCKS

The current MSP had no expertise in implementing the NIST 800-171 controls required for Cybersecurity Maturity Model Certification (CMMC). Without a clear path to compliance, 2 Circle Inc. faced a fragmented and risky process—outsourcing to yet another provider who would still need to coordinate with their inadequate MSP. Additionally, the existing MSP lacked a Security Operations Center (SOC), another essential element for CMMC compliance.

2. INEXPERIENCE WITH GOVERNMENT CONTRACTORS

Government contracting is not like other industries. It requires specialized IT strategies, cybersecurity frameworks, and the ability to scale quickly in response to new contract wins. The incumbent MSP didn't understand these nuances, putting 2 Circle Inc. at risk of non-compliance and operational bottlenecks at a crucial time in their growth.



The leadership at 2 Circle knew they needed more than just IT support—they needed a strategic partner who could guide them through CMMC compliance and help them scale securely.



▼ The Solution

2 Circle Inc. partnered with SysArc Inc., a Washington, DC area based provider of managed IT and cybersecurity services tailored specifically for government contractors.

SysArc's Unique Value Proposition

With decades of experience supporting government contractors, SysArc brings together comprehensive IT support and robust cybersecurity services under one roof. Their in-house Security Operations Center (SOC) ensures clients meet compliance requirements without relying on third-party vendors. This "one-stop-shop" approach allows SysArc to manage everything from everyday IT needs to high-stakes compliance initiatives like CMMC.

Tailored Implementation for 2 Circle Inc.

SysArc delivered a comprehensive solution that aligned with both 2 Circle's operational and regulatory requirements:

▶ **SEAMLESS MIGRATION TO MICROSOFT GCC (GOVCON)**

SysArc migrated 2 Circle's IT infrastructure from Microsoft 365 Commercial to Microsoft GCC, enabling compliance with Controlled Unclassified Information (CUI) requirements.

▶ **CMMC-READY INFRASTRUCTURE:**

Leveraging pre-configured tools and processes developed specifically for government contractors, SysArc provided 2 Circle with a ready-made framework to meet NIST 800-171 controls.

▶ **SOC IMPLEMENTATION**

SysArc deployed its 24/7 Security Operations Center to continuously monitor 2 Circle's network, a critical requirement for CMMC certification.

▶ **STREAMLINED IT PROVISIONING**

As 2 Circle scaled its workforce, SysArc's mature onboarding systems ensured efficient, secure, and remote provisioning for a distributed team.

▼ The Result

Thanks to their forward-thinking leadership and SysArc's strategic guidance, 2 Circle Inc. achieved transformative outcomes:

CMMC READINESS

2 Circle successfully implemented the NIST 800-171 controls necessary for CMMC compliance. The company is now prepared for its official audit—ensuring continued eligibility for government contracts and setting the foundation for long-term growth.

RAPID WORKFORCE EXPANSION

With SysArc's support, 2 Circle scaled from 100 to over 250 users, smoothly integrating new employees without operational disruptions.

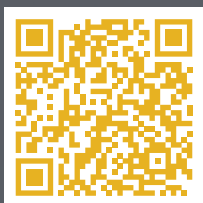
INDUSTRY LEADERSHIP & COMPETITIVE ADVANTAGE

By prioritizing cybersecurity and compliance, 2 Circle positioned itself as a trusted leader in the government contracting space. This reputation not only protects their current business but also enhances their potential to win future contracts.

▼ Conclusion

For 2 Circle Inc., the decision to partner with SysArc was more than an IT upgrade—it was a strategic move that enabled the company to meet its growth goals, achieve compliance, and secure its future in the government contracting arena.

TOGETHER, SYSARC AND 2 CIRCLE TURNED A COMPLEX CHALLENGE INTO A POWERFUL COMPETITIVE ADVANTAGE.



Do you need help preparing for CMMC?

We've helped over 1,500 DoD contractors throughout the U.S. navigate the complexities of DFARS, NIST 800-171, and now CMMC. Through our many experiences, we've fine-tuned several solutions that enable our clients to prepare to achieve compliance faster and at a lower cost compared to other solutions that have been popping up in the market recently. If you need help preparing for CMMC, give us a call or request a consultation today.